

Highly Adaptive Cybersecurity Services (HACS) Frequently Asked Questions (FAQs) from Vendors

1. Q: How can I find GSA-sponsored training, seminars, and/or webinars on HACS?
A: Find notifications of training, seminars, and/or webinars on gsa.gov/hacs, [GSA's IT Security Interact page](#), and the [GSA Events and Training website](#).
2. Q: How many years of experience do I need to be a HACS vendor?
A: You can apply with less than two years of experience using the [IT Category Startup Springboard](#). If you have more than two years of experience, please read the [Guide to Preparing a MAS Offer](#).
3. Q: How do I modify my current GSA contract to offer the HACS SIN services?
A: Go to the [eOffer/eMod help center](#) or the [How to Maintain Your Contract](#) page to learn how to submit a request to modify your contract to include HACS services.
The [HACS Vendor Guide](#) explains steps in the process for applying to be added as a vendor for HACS services.
4. Q: When government customers issue an RFQ against HACS SIN # 132-45 (legacy) / 54151HACS (new), can they set aside the requirement for one or more socio-economic categories? For example, set aside for small businesses who are SBA Certified 8(a) firms?
A: Yes, they can set aside the requirement for one or more socio-economic categories.
5. Q: How do I find information on the HACS SIN oral technical evaluation? Is there someone I can email?
A: To find out more about the oral technical evaluation, read the Information Technology Category (ITC) Multiple Award Schedule (MAS) [solicitation](#). It has

detailed information on HACS and specific information on the oral technical evaluation beginning on page 14. For more information, email ITCSC@gsa.gov.

6. Q: How do I get the questions that are asked in the oral technical evaluations?
- A: The oral technical evaluation questions are not provided before the evaluation. Vendors will be asked questions pertaining to the services within the subcategories for which they are applying to assess their expertise. For further details on the evaluation process, read the [solicitation document](#) (also available for further reference: [legacy solicitation](#)).
7. Q: I passed the oral technical evaluation for the four previous HACS SINs. How can I get categorized in the High Value Asset (HVA) subcategory?
- A: Any offeror previously awarded all of the following four SINs: 132-45A Penetration Testing, 132-45B Incident Response, 132-45C Cyber Hunt, and 132-45D Risk and Vulnerability Assessment, shall not be subject to a Highly Adaptive Cybersecurity Services oral technical evaluation, so long as they provide in the modification package to the GSA contracting officer a Service Self-Attestation acknowledging their ability to perform Security Architecture Review (SAR) and Systems Security Engineering (SSE) services in their entirety. The Self-Attestation form is available at gsa.gov/hacs. More details about becoming an HVA service provider are in the [HACS Vendor Guide](#).
8. Q: How do I find more information on obtaining a GSA contract to offer HACS services?
- A: If you do not have an existing contract on GSA's IT Schedule, please read [How to Get a GSA Schedule contract](#). Also, check to see if your company meets the [FASt Lane Program](#) or [Springboard Program](#) criteria.
9. Q: How can I learn more about the Multiple Award Schedule (MAS) Consolidation, such as: When does that change come into effect?
- A: You can read the [frequently asked questions on the MAS Consolidation](#), which explains the new consolidation.



10. Q: Is utilization of the HACS program increasing, and, if so, by how much?

A:

HACS Program Growth	
FY Period	HACS SIN Utilization Percent Increase
FY17-FY18 (annual)	714%
FY18-FY19 (annual)	182%
FY16-FY19 (since its inception in 2016)	3,382%

Highly Adaptive Cybersecurity Services (HACS) Frequently Asked Questions (FAQs) from Customers

1. Q: How can I solicit HACS services on GSA's IT Schedule?
A: Read the [HACS Ordering Guide](#) for detailed instructions on soliciting HACS vendors.
2. Q: How can I find pricing information?
A: Please visit the [GSA's Acquisition Gateway](#) for up-to-date pricing and the latest GSA contract award information.
3. Q: How do I get updates on HACS?
A: To get updates, please visit the [HACS](#) website and the [IT Security Interact community](#).
4. Q: How can I find information on contract language and Blanket Purchase Agreements (BPAs)?
A: You may find Statement of Work (SOW), Request for Quotation (RFQ), and Performance Work Statement (PWS) on the [HACS website](#), toward the bottom of the "Buy Highly Adaptive Cybersecurity Services (HACS)" page. In reference to specific BPAs, please email our security team at ITSecurityCM@gsa.gov.
5. Q: Can I establish a BPA through the HACS program?
A: Yes, you can establish a BPA with GSA Federal Supply Schedule contractors. Get more information on [establishing a BPA](#).
6. Q: How can I limit HACS SIN Requests For Quotes (RFQs) so I do not get responses from the 200+ HACS vendors?

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A: You can limit the number for RFQ responses by sending the solicitation to vendors in specific HACS subcategories (or a subcategory) that align to the agency's requirement.

You may also write within the solicitation that only vendors within specified subcategories (or a subcategory) should respond to the solicitation.

For example, "This Request for Quote (RFQ) seeks contractors holding the Highly Adaptive Cybersecurity Services (HACS) Special Item Number (SIN). Also, the contractor must be cataloged in the following HACS subcategory (or subcategories) **<Insert Subcategory (or Subcategories)>**." Vendors listed within each subcategory can be located in [GSA eLibrary](#). In eLibrary, locate HACS in the "IT Security Solutions" area and select the subcategory to view vendors.

You can also filter the pool of vendors based on socio-economic status in eLibrary. For example, if an agency has a small business set-aside requirement, they may also choose "Small Business" from the "Display" dropdown.

7. Q: How do I find HACS vendors in each subcategory?

A: You can find [HACS Vendors by Subcategory](#) on GSA eLibrary. Once you click on this link, scroll to the "IT Security Solutions" area and click on the different subcategory links to see vendors within each subcategory.

8. Q: How can I find contract language for Risk Management Framework (RMF) vendor support?

A: You can download RMF RFQ references from the [Acquisition Gateway](#). The Performance Work Statements (PWS) & Statements of Work (SOW) associated with RMF have contractual language that you can tailor to fit your specific needs.

9. Q: Can state and local entities use HACS?

A: State, local, and tribal governments can purchase HACS services on the IT Schedule through the GSA [Cooperative Purchasing Program](#). Learn more about state and local government ordering: [State and Local Government Ordering](#).

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10. Q: I have cybersecurity requirements. How can I determine if HACS is within the requirements' scope?

A: If your agency would like a free scope review, please contact ITSecurity@gsa.gov.